



2007 Financial Services M&A Rankings (ranked by deal value)		
Rank	Firm	Deal Value (\$mm)
1	Goldman, Sachs & Co.*	61,528.5
2	Morgan Stanley*	49,713.5
3	Lehman Brothers Inc.*	38,954.2
4	J.P. Morgan Securities Inc.*	29,553.8
5	UBS Investment Bank*	26,353.9
6	Sandler, O'Neill & Partners, L.P.*	24,251.6
7	Credit Suisse (USA), Inc.*	23,087.6
8	Merrill Lynch & Co., Inc.*	21,037.6
<b>9</b>	<b>Keefe, Bruyette &amp; Woods, Inc.*</b>	<b>21,024.2</b>
10	Citigroup Global Markets Inc.	10,268.9
11	Greenhill & Co., Inc.	5,192.3
12	Banc of America Securities LLC*	4,854.8
13	GCA Corporation	4,540.3
14	Deutsche Bank Securities Inc.*	4,409.5
15	Lazard Freres & Co. LLC*	3,873.1
16	Lenner & Partners Corporate Finance AB	3,720.8
17	Bear, Stearns & Co. Inc.*	3,647.7
18	Evercore Partners Inc.	3,644.1
19	CIBC World Markets Corp.	2,531.6
20	Hovde Financial, LLC*	2,172.4
21	Scotia Capital, Inc.	1,757.8
21	Stephens Inc.	1,757.8
23	Stifel, Nicolaus & Company, Incorporated	1,500.4
24	Wachovia Securities, LLC	1,483.5
25	Blackstone Advisory Services L.P.	1,275.1
26	McColl Partners, LLC	1,147.9
27	Howe Barnes Hoefler & Arnett, Inc.	1,104.3
28	RBC Capital Markets Corporation*	916.3
29	Fox-Pitt Kelton Cochran Caronia Waller (USA) LLC*	888.6
30	Griffin Financial Group, LLC	855.8

2007 Financial Services M&A Rankings (ranked by # of deals)		
Rank	Firm	# of Deals
<b>1</b>	<b>Keefe, Bruyette &amp; Woods, Inc.*</b>	<b>58</b>
2	Sandler, O'Neill & Partners, L.P.*	56
3	Hales & Company Inc.*	33
4	Howe Barnes Hoefler & Arnett, Inc.	23
5	Goldman, Sachs & Co.*	21
5	Hovde Financial, LLC*	21
7	Marsh, Berry & Company, Inc.*	20
7	Mystic Capital Advisors Group, LLC*	20
9	Stifel, Nicolaus & Company, Incorporated	18
10	Credit Suisse (USA), Inc.*	15
10	Milestone Advisors LLC*	15
12	J.P. Morgan Securities Inc.*	14
13	Austin Associates, LLC	12
13	Fox-Pitt Kelton Cochran Caronia Waller (USA) LLC*	12
13	Merrill Lynch & Co., Inc.*	12
16	Lehman Brothers Inc.*	11
16	SAMCO Capital Markets, Inc.*	11
18	Morgan Stanley*	10
19	Carson Medlin Company*	9
19	Citigroup Global Markets Inc.	9
19	Sheshunoff & Co. Investment Banking LP*	9
19	UBS Investment Bank*	9
23	Banc of America Securities LLC*	7
23	Bear, Stearns & Co. Inc.*	7
23	Berkshire Capital Securities LLC*	7
23	Reagan Consulting, Inc.*	7
23	RSM McGladrey, Inc.*	7
28	7 Firms with 6 Deals	6

Source: SNL Financial

Note: Represents domestic 2007 announced bank and thrift, specialty finance, insurance, insurance broker and securities and investments transactions

Includes whole company transactions only (no asset / branch deals included)

Excludes in-house transactions

\* Deal value for at least one deal is not available