



2010 Financial Services M&A Rankings (ranked by deal value)	
Rank Firm	Deal Value (\$mm)
1 Bank of America Merrill Lynch*	34,107.2
2 Goldman, Sachs & Co.*	30,675.7
3 Morgan Stanley*	30,575.3
4 J.P. Morgan Securities LLC*	25,029.3
5 Citigroup Global Markets Inc.*	21,845.1
6 Credit Suisse (USA), Inc.*	21,770.5
7 Barclays Capital Inc.*	21,595.1
8 Deutsche Bank Securities Inc.*	16,395.4
9 Blackstone Advisory Services L.P.*	15,545.1
9 HSBC Securities (USA) Inc.	15,545.1
11 Sandler O'Neill & Partners, L.P.*	9,698.9
12 Perella Weinberg Partners LP	5,722.2
13 Nomura Securities International, Inc.	4,828.1
14 Moelis & Company Holdings, LLC*	2,122.2
15 Lazard Freres & Co. LLC*	2,061.3
16 Macquarie Capital (USA) Inc.*	1,967.1
17 Keefe, Bruyette & Woods, Inc.*	1,540.7
18 UBS Investment Bank*	772.5
19 RBC Capital Markets, LLC	601.0
20 Kinmont Limited	588.4
21 SFRi, LLC	565.0
22 Raymond James & Associates, Inc.	467.3
23 Houlihan Lokey*	437.9
24 Freeman & Company, LLC	345.0
25 Stifel Nicolaus Weisel	289.9
26 D.A. Davidson & Co.	286.3
27 Stephens Inc.	195.0
28 FBR Capital Markets & Co.*	189.9
29 Milestone Advisors, LLC*	181.8
30 Lexicon Partners Limited	180.8

2010 Financial Services M&A Rankings (ranked by # of deals)	
Rank Firm	# of Deals
1 Keefe, Bruyette & Woods, Inc.*	41
2 Marsh, Berry & Company, Inc.*	33
3 Sandler O'Neill & Partners, L.P.*	27
4 Hales & Company Inc.*	23
5 Morgan Stanley*	19
6 Bank of America Merrill Lynch*	18
7 Macquarie Capital (USA) Inc.*	17
8 Mystic Capital Advisors Group, LLC*	16
9 Goldman, Sachs & Co.*	11
9 Howe Barnes Hoefler & Arnett, Inc.*	11
9 J.P. Morgan Securities LLC*	11
12 Milestone Advisors, LLC*	9
12 Philo Smith & Company*	9
12 Sheshunoff & Co. Investment Banking LP*	9
15 Barclays Capital Inc.*	8
16 Deutsche Bank Securities Inc.*	7
16 Hovde Financial, LLC*	7
16 Merger & Acquisition Services, Inc.*	7
16 Prisco Consulting, Inc.*	7
20 Capital Corporation, LLC*	6
20 Credit Suisse (USA), Inc.*	6
20 Reagan Consulting, Inc.*	6
20 Stifel Nicolaus Weisel	6
24 Bank Advisory Group, LLC*	5
24 FBR Capital Markets & Co.*	5
24 FinPro, Inc.*	5
24 Lazard Freres & Co. LLC*	5
24 Raymond James & Associates, Inc.	5
24 UBS Investment Bank*	5
30 Berkshire Capital Securities LLC*	4

Source: SNL Financial

Note: Represents domestic 2010 announced bank and thrift, specialty finance, insurance, insurance broker, and securities and investments transactions

Includes whole company transactions only (no asset / branch deals included)

Excludes in-house transactions

* Deal value for at least one deal is not available