



2004 Bank/Thrift M&A Rankings (ranked by deal value)		
Rank	Firm	Deal Value (\$mm)
1	Lazard Freres & Co. LLC	58,783.3
2	UBS Investment Bank	41,062.4
3	Merrill Lynch & Co., Inc.	27,166.8
4	Lehman Brothers Inc.	23,520.2
5	Goldman, Sachs & Co.	22,981.0
6	J.P. Morgan Securities Inc.	14,151.6
7	Keefe, Bruyette & Woods, Inc.*	13,831.6
8	Sandler, O'Neill & Partners, L.P.*	13,219.4
9	Morgan Stanley	7,217.3
10	Stifel, Nicolaus & Company, Incorporated	3,690.7
11	Citigroup Global Markets Inc.	3,625.7
12	Hovde Financial, LLC*	3,258.1
13	Secura Group, LLC	2,133.9
14	SunTrust Robinson Humphrey, Inc.	1,988.0
15	Banc of America Securities LLC	850.0
16	Credit Suisse (USA), Inc.	794.0
17	KeyBanc Capital Markets	759.2
18	Northeast Capital & Advisory, Inc.	758.3
19	Friedman, Billings, Ramsey & Co., Inc.	703.6
20	Castle Creek Financial LLC	676.3
21	Bear, Stearns & Co. Inc.	572.1
22	RBC Capital Markets Corporation	556.9
23	Griffin Financial Group, LLC	509.5
24	Sheshunoff & Co. Investment Banking LP*	387.8
25	Wells Fargo Securities, LLC	378.2
26	Smith Banking Consultants	367.3
27	Howe Barnes Hoefler & Arnett, Inc.	348.7
28	SAMCO Capital Markets, Inc.*	332.6
29	MG Advisors, Inc.	290.4
30	Austin Associates, LLC*	239.3

2004 Bank/Thrift M&A Rankings (ranked by # of deals)		
Rank	Firm	# of Deals
1	Keefe, Bruyette & Woods, Inc.*	44
2	Sandler, O'Neill & Partners, L.P.*	41
3	Hovde Financial, LLC*	21
4	Stifel, Nicolaus & Company, Incorporated	15
5	Howe Barnes Hoefler & Arnett, Inc.	12
6	Lehman Brothers Inc.	9
6	SAMCO Capital Markets, Inc.*	9
8	Friedman, Billings, Ramsey & Co., Inc.	8
8	Sheshunoff & Co. Investment Banking LP*	8
10	Austin Associates, LLC*	7
10	DD&F Consulting Group	7
10	KeyBanc Capital Markets	7
10	RBC Capital Markets Corporation	7
14	Burke Capital Group, LLC	6
14	UBS Investment Bank	6
16	Goldman, Sachs & Co.	5
16	Merrill Lynch & Co., Inc.	5
18	Capital Corporation, LLC	4
18	Castle Creek Financial LLC	4
18	Griffin Financial Group, LLC	4
18	J.P. Morgan Securities Inc.	4
18	Professional Bank Services Inc.	4
23	13 Firms with 3 Deals	3

Source: SNL Financial

Note: Represents domestic 2004 announced bank and thrift transactions

Includes whole company transactions only (no asset / branch deals included)

Excludes in-house transactions

* Deal value for at least one deal is not available