

KBW European Financials Conference
~Management Attendees~

Company Name	First Name	Last Name	Title/Description
Admiral Group plc	Alastair	Hargreaves	Head of UK Service
Admiral Group plc	Karen	Maguire	Head of IR
Aegon	Sander	Helmig	IRO
Aegon	Willem	ven den Berg	Head of IR
Alpha Bank	Panayotis	Kapopoulos	Manager of Economic Research Division
Alpha Bank	Dimitrios	Kostopoulos	Manager of Investor Relations Division
Alpha Bank	Vasillios	Psaltis	General Manager & CFO
Aviva	Chris	Esson	Group IR Director
Aviva	Jason	Windsor	CFO UK&I Life
AXA	François	Boissin	Vice President, Investor Relations
AXA	Shantanu	Priya	Investor Relations
AXA	Alix	Sicaud	Investor Relations
Banco BPM	Tom	Lucassen	IR
Banco BPM	Giorgio	Pellagatti	Head of Financial Planning and Control
Banco BPM	Roberto	Peronaglio	Head of IR
Banco Popular	Carlos	Berastain Gonzalez	Head of IR
Banco Popular	Pedro	Landeras	-
Banco Sabadell	Sergio	Palavecino	CFO Spain
Banco Sabadell	Cecilia	Romero	Head of Investor Relations
Bank of Ireland	Alan	Hartley	Director Group Investor Relations
Bank of Ireland	Colin	Wallace	Head of Markets Investor Relations
Bankinter	Alfonso	Alfaro	Deputy CFO
Bankinter	David	Lopez	IR Director
Barclays	James	Johnson	IR Director
Barclays	Adam	Strachan	IR Director
BBVA	Gloira	Couceiro	Head of IR
BBVA	Jaime	Fernandez-Valdes	Investor Relations Director
BBVA	Rafael	Salinas	Chief Risk Officer
BPER Banca	Gilberto	Borghi	Head of IR
BPER Banca	Alessandro	Simonazzi	Head of Planning & Control
BPER Banca	Alessandro	Vandelli	CEO
CaixaBank	Jordi	Mondejar	CRO
CaixaBank	Edward	O'Loghlen	Head of IR
Cerved Credit Management	Andrea	Mignanelli	CEO
CNP Assurances	Vincent	Damas	Head of IR
CNP Assurances	Typhaine	Lissot	IR Officer

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Admiral Group plc	Alastair	Hargreaves	Head of UK Service
CNP Assurances	Antoine	Lissowski	CFO
Coface	Thomas	Jacquet	Head of Investor Relations & Rating Agencies
Credit Agricole S.A.	Oriane	Cante	IR Officer
Credit Agricole S.A.	Cyril	Meilland	Head of Financial Communication
Credit Suisse AG	Adam	Gishen	Head of Investor Relations
Credit Suisse AG	Mark	Smart	Managing Director, Investor Relations
Direct Line	Andy	Broadfield	Director of IR
Direct Line	Louise	Calver	IR
Generali	Spencer	Horgan	Head of Investor & Rating Agency Relations
Hannover Re	Axel	Bock	IR Manager
Hannover Re	Roland	Vogel	Member of the Executive Board & CFO
HSBC Holding plc	Richard	O'Connor	Global Head of IR
HSBC Holding plc	Mark	Phin	Head of Analyst & Agencies
Intesa Sanpaolo	Andrea	Tamagnini	Head of Investor Relations
JRP Group	James	Pearce	IR
JRP Group	David	Richardson	Deputy CEO
JRP Group	Simon	Thomas	CFO
KBC	Ilya	Vercammen	Investor Relations Manager
Lancashire Insurance	Jon	Barnes	Active Underwrite, Syndicate 2010
Lancashire Insurance	Jonny	Creagh-Cohen	Head of Investor Relations
Lancashire Insurance	Hayley	Johnston	Chief Underwriting Officer & Reinsurance Manager
Legal and General	Laura	Doyle	Head of IR
Legal and General	Sujee	Rajah	IR Manager
Lloyds Banking Group	Martyn	Adlam	Senior Manager, Investor Relations
Lloyds Banking Group	Edward	Sands	Director of Investor Relations
London Stock Exchange	Paul	Froud	Head of Investor Relations
London Stock Exchange	Tom	Woodley	Investor Relations Manager
Millennium BCP	Rui	Coimbra	General Manager, Investor Relations Officer
Munich Re	Christian	Becker-Hussong	Head of IR
Munich Re	Hermann	Pohlchristoph	CFO Reinsurance
Nordea	Rodney	Alfvén	Head of Investor Relations
Old Mutual Wealth	Patrick	Bowes	Director of External Communications
Old Mutual Wealth	Dominic	Lagan	IR Manager, UK
Old Mutual Wealth	Mark	Satchel	Chief Financial Officer
Pension Insurance Corporation	Jeremy	Apfel	Head of Corporate Affairs
Pension Insurance Corporation	David	Collinson	Head of Strategy

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Admiral Group plc	Alastair	Hargreaves	Head of UK Service
Royal Bank of Scotland	Alexander	Holcroft	Head of Equity Investor Relations
RSA Insurance	Laura	de Mergelina	IR Manager
RSA Insurance	Scott	Egan	CFO
RSA Insurance	Rupert	Taylor Rea	Director of Investor Relations
Sampo Group	Peter	Johansson	Group CFO
Sampo Group	Jarmo	Salonen	Head of IR
SEB	Per	Andersson	IRO
St. James's Plc	Andrw	Croft	CFO
St. James's Plc	Tony	Dunk	Director, IR
Standard Life	Neil	Longair	Investor Relations Manager
Standard Life	Jakub	Rosochowski	Investor Relations Director
Svenska Handelsbanken	Lars	Dahlqvist	IR Officer
Svenska Handelsbanken	Peter	Grabe	IR Officer, Equity & Debt
Swiss Re	Thierry	Leger	CEO of Life Capital and member of Swiss Re Group Executive Committee
Swiss Re	Iunia	Rauch-Chisacof	Investor Relations Manager
TRYG	Peter	Brondt	IR Manager
TRYG	Morten	Hübbe	Group CEO
UBI Banca	Laura	Ferraris	Head of Investor & Media Relations
UBI Banca	Victor	Massiah	CEO
UBS	Holly Eva	Boud	Investor Relations
UBS	Caroline	Stewart	Global Head Investor Relations
UniCredit Spa	Massimiliano	Riggi	Head of Equity Investor Relations
Zurich Insurance Group Ltd.	Aaron	Beharelle	Senior IR Officer
Zurich Insurance Group Ltd.	Richard	Burden	Head of Investor Relations and Rating Agency
Zurich Insurance Group Ltd.	George	Quinn	CFO
INSURTECH Track Companies			
Aerobotics	Oli	Bunting	
Bought By Many	Steven	Mendel	CEO & Co-Founder
Cytora	Richard	Hartley	CEO
Cytora	Andrzej	Czapiewski	CRO
Cytora	Michael	Ginzo	Head of Business Development
Hubio/The Watchstone Group	Saleem	Miyan	COO
Insure A Thing	Tobias	Taupitz	Co-Founder & CEO
Insure A Thing	Jens	Hartwig	Co-founder & COO
RightIndem	David	Stubbs	CEO
RightIndem	Joe	Coombs	Account Manager

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Admiral Group plc	Alastair	Hargreaves	Head of UK Service
RMS	Stephen	Moss	Director, Capital Market Solutions
Rocketeer	Nic	Gorey	Founder & CEO
Sherpa	Graham	Handy	Insurance & Regulatory team
Shift Technology	Adrien	Terrier	
SSP	Stephen	Lathrope	Chief Customer Officer
Startupbootcamp	Elisa	Grasso	
Swiss Re	Eric	Schuh	Head Casualty Centre, Casualty Underwriting
Swiss Re	Iunia	Rauch-Chisacof	Investor Relations Manager
Swiss Re	Luca	Marighetti	Head of Digital Strategy
The Floow	Andy	Goldby	Chief Product Officer
Vitality	Deepak	Jobanputra	Deputy CEO